

**2018 DIVIDEND DISTRIBUTION PROPOSAL**

**Ford Otomotiv Sanayi A.Ş. 2018 Dividend Distribution Proposal Table (TL)**

<b>1. Paid-in / Issued Capital</b>		<b>350.910.000</b>
<b>2. Total Legal Reserves (According to Tax Book)</b>		<b>370.599.170</b>
<b>If there is dividend privilege in the Articles of Association, information regarding this privilege: No</b>		
	According to CMB	According to Tax Book
<b>3.</b>	<b>Current Period Profit</b>	<b>1.761.112.319</b>
<b>4.</b>	<b>Taxes Payable (-)</b>	<b>(77.916.301)</b>
<b>5.</b>	<b>Net Current Period Profit</b>	<b>1.683.196.018</b>
<b>6.</b>	<b>Losses in Previous Years (-)</b>	<b>0</b>
<b>7.</b>	<b>Primary Legal Reserve (-)</b>	<b>0</b>
<b>8.</b>	<b>NET DISTRIBUTABLE CURRENT PERIOD PROFIT</b>	<b>1.683.196.018</b>
<b>9.</b>	<b>Donations Made during the Year ( + )</b>	<b>41.749.634</b>
<b>10.</b>	<b>Donation-Added Net Distributable Current Period Profit on which First Dividend Is Calculated</b>	<b>1.724.945.652</b>
<b>11.</b>	<b>First Dividend to Shareholders</b>	<b>852.711.300</b>
	-Cash	852.711.300
	-Stock	0
	-Total	852.711.300
<b>12.</b>	<b>Dividend Distributed to Owners of Privileged Shares</b>	<b>0</b>
<b>13.</b>	<b>Other Dividend Distributed</b>	<b>0</b>
	-To the Employees	0
	-To the Members of the Board of Directors,	0
	-To None Shareholders	0
<b>14.</b>	<b>Dividend to Owners of Redeemed Shares</b>	<b>0</b>
<b>15.</b>	<b>Second Dividend to Shareholders</b>	<b>0</b>
<b>16.</b>	<b>Secondary Legal Reserves</b>	<b>83.516.580</b>
<b>17.</b>	<b>Statutory Reserves</b>	<b>0</b>
<b>18.</b>	<b>Special Reserves</b>	<b>0</b>
<b>19.</b>	<b>EXTRAORDINARY RESERVES</b>	<b>746.968.138</b>
<b>20.</b>	<b>Other Distributable Resources</b>	<b>0</b>
	-Retained Earnings	0
	-Extraordinary Reserves	0
	-Other distributable reserves in accordance with the Law and the Articles of Association	0

**Ford Otomotiv Sanayi A.Ş. 2018 Dividend Rates Table**

	SHARE GROUP	DIVIDEND AMOUNT		TOTAL DIVIDEND AMOUNT (TL) / NET DISTRIBUTABLE CURRENT PERIOD PROFIT	DIVIDEND TO BE PAID FOR SHARE WITH PAR VALUE OF 1 TL	
		CASH (TL)	STOCK (TL)	RATE (%)	AMOUNT (TL)	RATE (%)
NET	A	144.954.466	0	8,61	2,0655	206,55
	B	333.661.458	0	19,82	2,4300	243,00
	C	297.425.879	0	17,67	2,0655	206,55
	<b>TOTAL</b>	<b>776.041.803</b>	<b>0</b>	<b>46,11</b>		

- There is no privileged share group in the profit.
- Within the group A shares, %0 withholding tax rate is applied for the dividend amount of TL 7.919.862 corresponding to known legal entities, 15% withholding tax rate is applied for the amount of TL 161.217.181 assuming that the rest of the shares are held by natural persons or foundations that are subject to withholding tax.
- The %0 withholding tax rate is used when calculating net dividend for all of group B shares which belong to our taxpayer legal entity partners Koç Holding A.Ş and Temel Ticaret A.Ş.
- The 15% withholding tax rate is used when calculating net dividend for all of group C shares which belong to our limited taxpayer partner Ford Motor Company.