

**OCTOBER 2023**

**Truck sales shared with TAiD**

|                    |              | <b>Retail Sales</b> |                         |
|--------------------|--------------|---------------------|-------------------------|
|                    |              | <b>October 2023</b> | <b>October YTD 2023</b> |
| <b>Ford Trucks</b> | <b>Truck</b> | 885                 | 9,122                   |

Retail Sales: Number of vehicles invoiced by the dealers to the end customers

YTD: Year-to-date

TAiD: Heavy Commercial Vehicles Association